



Getting to know a Non-Profit Organization

Questions and ideas to research ...

1. How long have they been operating locally?
2. What is their Mission?
3. Who do they serve?
4. What geographic areas do they serve?
5. Is the organization a 501c3? (IRS tax-exempt determination)
6. What are the major sources of funding? (Government? Private donors?)
7. How much of every dollar donated goes toward program costs and administrative costs?
8. How big is the staff?
9. How many people serve on the Board of Directors?
10. Do they utilize volunteers?
11. What are some of their top priorities for fundraising? What is at the top of the wish list? If we contributed towards that, would they be able to purchase it, or implement it?
12. Is there a specific timeline, or deadline associated with the current needs?
13. Do they have any opportunities to match our donation?